



SANTA BARBARA HUMANE SOCIETY
FOR THE PREVENTION OF CRUELTY TO ANIMALS

FINANCIAL STATEMENTS
DECEMBER 31, 2021



SANTA BARBARA HUMANE

December 31, 2021

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CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

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INDEPENDENT AUDITOR'S REPORT

Board of Directors

Santa Barbara Humane Society for the Prevention of Cruelty to Animals

Santa Barbara, California

Opinion

We have audited the accompanying financial statements of the Santa Barbara Humane Society for the Prevention of Cruelty to Animals dba Santa Barbara Humane (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Santa Barbara Humane Society for the Prevention of Cruelty to Animals dba Santa Barbara Humane as of December 31, 2021, and the changes in its net assets and its cash flows for the year ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Santa Barbara Humane Society for the Prevention of Cruelty to Animals dba Santa Barbara Humane and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Santa Barbara Humane Society for the Prevention of Cruelty to Animals dba Santa Barbara Humane's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Santa Barbara Humane Society for the Prevention of Cruelty to Animals dba Santa Barbara Humane's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Santa Barbara Humane Society for the Prevention of Cruelty to Animals dba Santa Barbara Humane's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Santa Barbara Humane Society for the Prevention of Cruelty to Animals dba Santa Barbara Humane 2020 financial statements, and we expressed an unmodified audit opinion on those statements in our report dated June 15, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

McGowan Muntermann

Santa Barbara, California

January 25, 2023

SANTA BARBARA HUMANE

STATEMENT OF FINANCIAL POSITION

December 31, 2021

(With Comparative Totals As Of December 31, 2020)

ASSETS

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2021 Total</u>	<u>2020 Total</u>
Assets				
Cash and cash equivalents	\$ 1,059,350	\$ -	\$ 1,059,350	\$ 830,772
Accounts receivable	2,538	-	2,538	-
Investment income receivable	-	21,934	21,934	19,924
Pledges and bequests receivable	-	4,256,321	4,256,321	2,333,442
Prepaid expenses	67,564	-	67,564	68,918
Perpetual interest trust	-	268,692	268,692	247,793
Property and equipment, net	5,154,206	-	5,154,206	5,117,420
Other assets	282,494	-	282,494	202,725
Investments - undesignated	8,925,801	-	8,925,801	8,172,733
Investments - board designated	10,000,000	-	10,000,000	10,000,000
Investments - endowment	-	23,757,105	23,757,105	22,321,129
Total Assets	<u>\$ 25,491,953</u>	<u>\$ 28,304,052</u>	<u>\$ 53,796,005</u>	<u>\$ 49,314,856</u>

LIABILITIES AND NET ASSETS

Liabilities				
Accounts payable	\$ 178,251	\$ -	\$ 178,251	\$ 141,027
Accrued expenses	148,670	-	148,670	141,649
Total Liabilities	<u>326,921</u>	<u>-</u>	<u>326,921</u>	<u>282,676</u>
Net Assets				
Without Donor Restrictions				
Undesignated	10,010,826	-	10,010,826	8,992,472
Board designated quasi-endowment	10,000,000	-	10,000,000	10,000,000
Invested in property and equipment	5,154,206	-	5,154,206	5,117,420
Total Without Donor Restrictions	<u>25,165,032</u>	<u>-</u>	<u>25,165,032</u>	<u>24,109,892</u>
With Donor Restrictions	<u>-</u>	<u>28,304,052</u>	<u>28,304,052</u>	<u>24,922,288</u>
Total Net Assets	<u>25,165,032</u>	<u>28,304,052</u>	<u>53,469,084</u>	<u>49,032,180</u>
Total Liabilities and Net Assets	<u>\$ 25,491,953</u>	<u>\$ 28,304,052</u>	<u>\$ 53,796,005</u>	<u>\$ 49,314,856</u>

The accompanying notes are an integral part of these financial statements.

SANTA BARBARA HUMANE

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the Year Ended December 31, 2021

(With Comparative Totals For the Year Ended December 31, 2020)

	<u>Without Dono</u> <u>Restrictions</u>	<u>With Donor</u> <u>Restrictions</u>	<u>2021</u> <u>Total</u>	<u>2020</u> <u>Total</u>
Support, Revenue, and Other Income				
Support				
Contributions and grants	\$ 839,210	\$ -	\$ 839,210	\$ 513,460
Other support	11,487	-	11,487	14,271
Total Support	<u>850,697</u>	<u>-</u>	<u>850,697</u>	<u>527,731</u>
Revenue				
Sheltering and rehoming	131,516	-	131,516	125,970
Veterinary care	1,091,938	-	1,091,938	493,515
Training and rehabilitation	45,941	-	45,941	22,674
Retail sales	218,634	-	218,634	167,977
Other service revenue	67,497	-	67,497	43,475
Total Revenue	<u>1,555,526</u>	<u>-</u>	<u>1,555,526</u>	<u>853,611</u>
Other Income				
Royalty income	42,945	-	42,945	30,531
Total Other Income	<u>42,945</u>	<u>-</u>	<u>42,945</u>	<u>30,531</u>
Net assets released from restrictions	<u>1,961,498</u>	<u>(1,961,498)</u>	<u>-</u>	<u>-</u>
Total Support, Revenue, and Other Income	<u>4,410,666</u>	<u>(1,961,498)</u>	<u>2,449,168</u>	<u>1,411,873</u>
Expenses				
Program Services				
Sheltering and rehoming	1,706,255	-	1,706,255	1,818,387
Veterinary care	1,555,367	-	1,555,367	1,563,978
Training and rehabilitation	91,995	-	91,995	125,494
Total Program Services	<u>3,353,617</u>	<u>-</u>	<u>3,353,617</u>	<u>3,507,859</u>
Supporting Services				
Management and general	1,011,865	-	1,011,865	639,505
Fundraising	853,613	-	853,613	322,622
Total Supporting Services	<u>1,865,478</u>	<u>-</u>	<u>1,865,478</u>	<u>962,127</u>
Total Expenses	<u>5,219,095</u>	<u>-</u>	<u>5,219,095</u>	<u>4,469,986</u>
Operating Loss	<u>(808,429)</u>	<u>(1,961,498)</u>	<u>(2,769,927)</u>	<u>(3,058,113)</u>
Non-Operating Income				
Bequests	-	3,006,345	3,006,345	2,215,449
Change in value of perpetual interest trust	-	20,899	20,899	51,098
Gain on sale of assets	-	-	-	8,100
Unrealized gain (loss) on other assets	79,769	-	79,769	(117,595)
Interest and dividend income	533,033	654,714	1,187,747	1,051,812
Investment fees	(101,780)	-	(101,780)	-
Realized and unrealized gains on investments	1,352,547	1,661,304	3,013,851	3,271,795
Total Non-Operating Income	<u>1,863,569</u>	<u>5,343,262</u>	<u>7,206,831</u>	<u>6,480,659</u>
Changes in Net Assets	1,055,140	3,381,764	4,436,904	3,422,546
Net Assets, Beginning of the Year	<u>24,109,892</u>	<u>24,922,288</u>	<u>49,032,180</u>	<u>41,608,461</u>
Net Assets acquired via acquisition of Santa Maria Valley Humane Society	<u>-</u>	<u>-</u>	<u>-</u>	<u>4,001,173</u>
Net Assets, End of the Year	<u>\$ 25,165,032</u>	<u>\$ 28,304,052</u>	<u>\$ 53,469,084</u>	<u>\$ 49,032,180</u>

The accompanying notes are an integral part of these financial statements.

SANTA BARBARA HUMANE SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2021

(With Comparative Totals For the Year Ended December 31, 2020)

	Program Services				Supporting Services			2021	2020
	Sheltering and Rehoming	Veterinary Care	Training and Rehabilitation	Total Program	Management and General	Fundraising	Total Supporting	Total	Total
Expenses									
Salaries and related	\$ 1,368,284	\$ 1,069,107	\$ 39,863	\$ 2,477,254	\$ 281,189	\$ 557,566	\$ 838,755	\$ 3,316,009	\$ 3,131,666
Depreciation	90,620	79,293	33,983	203,896	22,655	-	22,655	226,551	213,728
Medications	83,055	196,027	-	279,082	18,510	199	18,709	297,791	90,709
Utilities	31,992	9,552	4,379	45,923	83,702	1,317	85,019	130,942	128,709
Supplies	38,517	97,179	3,264	138,960	45,513	4,587	50,100	189,060	203,119
Clinic Professional	1,605	47,656	313	49,574	-	-	-	49,574	36,957
Professional services	12,041	3,432	-	15,473	240,100	20,251	260,351	275,824	62,715
Animal food	20,269	800	-	21,069	-	-	-	21,069	28,074
Insurance	19,018	22,187	9,509	50,714	6,339	6,339	12,678	63,392	99,514
Repairs and maintenance	19,098	8,912	684	28,694	28,900	524	29,424	58,118	181,835
Items purchased for resale	5,611	6,608	-	12,219	-	-	-	12,219	47,765
Auto, travel, and meetings	8,366	5,034	-	13,400	9,893	1,296	11,189	24,589	20,841
Bank fees	-	-	-	-	-	-	-	-	27,817
Dues and subscriptions	3,055	5,928	-	8,983	13,211	7,796	21,007	29,990	13,063
Taxes	1,322	2,161	-	3,483	26,357	388	26,745	30,228	1,375
Printing and postage	2,345	-	-	2,345	6,514	837	7,351	9,696	39,186
Advertising	1,057	1,491	-	2,548	228,982	252,513	481,495	484,043	142,913
2021 Total Expenses	\$ 1,706,255	\$ 1,555,367	\$ 91,995	\$ 3,353,617	\$ 1,011,865	\$ 853,613	\$ 1,865,478	\$ 5,219,095	
2020 Total Expenses (Memo)	\$ 1,818,387	\$ 1,563,978	\$ 125,494	\$ 3,507,859	\$ 639,505	\$ 322,622	\$ 962,127		\$ 4,469,986

The accompanying notes are an integral part of these financial statements.

SANTA BARBARA HUMANE

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2021

(With Comparative Totals For the Year Ended December 31, 2020)

	2021	2020
Cash Flow from Operating Activities		
Change in net assets	\$ 4,436,904	\$ 3,422,546
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	226,551	213,728
Unrealized (gain) loss on investments	(1,339,653)	2,554,889
Realized gain on investments	(1,674,198)	(5,826,684)
Increase in accounts, pledges, and bequests receivable	(1,925,417)	(1,661,876)
Decrease (increase) in investment income receivable	(2,010)	40,230
Decrease (increase) in prepaid expenses	1,354	(34,149)
Increase in value of perpetual interest trust	(20,899)	(51,098)
Decrease (increase) in value of other assets	(79,769)	117,595
Increase in accounts payable and accrued expenses	44,245	66,934
Net Cash Used by Operating Activities	(332,892)	(1,157,885)
 Cash Flow from Investing Activities		
Proceeds from sale of property and equipment	-	8,100
Purchase of property and equipment	(263,337)	(135,440)
Proceeds from sale of securities	10,095,949	38,486,945
Purchase of securities	(9,271,142)	(36,604,726)
Net Cash Provided by Investing Activities	561,470	1,754,879
 Increase in Cash and Cash Equivalents	228,578	596,994
 Cash at Beginning of the Year	830,772	233,778
 Cash at End of the Year	\$ 1,059,350	\$ 830,772

The accompanying notes are an integral part of these financial statements.

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 1 - ORGANIZATION AND ACTIVITIES

Organization (Who We Are)

The Santa Barbara Humane Society for the Prevention of Cruelty to Animals, dba Santa Barbara Humane (SB Humane) and Santa Maria Valley Humane Society (SMVHS), is a California nonprofit corporation founded in 1887 and dedicated to the welfare of all animals in Santa Barbara County. SB Humane operates two campuses in Santa Barbara and Santa Maria providing care for community-owned and homeless animals. Both locations offer affordable high quality veterinary care, compassionate behavior training programs, and a relinquishment program for owners who can no longer care for their pets. Homeless animals receive medical care, shelter, and basic behavior training until their adoption.

Effective February 1, 2020, SB Humane acquired all of the assets and liabilities of SMVHS and in consideration thereof the Santa Maria operations will continue. The fair value of the acquired assets and liabilities were \$4,105,109 and \$103,936, respectively.

Program Services (What We Do)

Veterinary care: Families utilized shelter clinic services for care for their animals from basic services like vaccines to more intense needs like enucleations and amputations. Of the more than 25,000 services performed at affordable costs, more than 1,000 families utilized a donor-funded medical assistance program. Because prohibitive veterinary costs are a common reason why families relinquish their pets, this program ultimately kept animals healthy and in their homes.

Sheltering and adoptions: Our transfer program supporting regional overcrowded shelters sourced 383 animals for the adoption program and provided temporary shelter for more than 110 stray animals locally. With our open-admission shelter policy we also provided a new chance for 827 publicly surrendered animals to receive care and an opportunity for a new home without being pre-screened for age, health, or other concerns. A large portion of the program expenses ensured homeless animals were ready for adoption, including an initial medical exam, a behavior assessment, and basic obedience training along with shelter, food, and care. In total, 1,263 animals were placed in loving homes in 2021.

Training and rehabilitation: Through the Confident Canine School of Behavior, affordable training was offered at both campuses for families and pets who gained skills to limit uncomfortable experiences and increase trust. Scholarships were provided for those who needed financial support to ensure no one was turned away. Shelter animals received individualized attention beginning with a behavior assessment upon intake, and any dogs who needed extra attention were assigned a behavior treatment plan for daily attention, providing the best chance at succeeding in their future homes. With the addition of four new members to the team, SB Humane was able to assist 1,468 animals through the shelter program and more than 700 families through public classes.

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of SB Humane have been prepared on the accrual basis of accounting following accounting principles generally accepted in the United States of America (GAAP). The significant accounting policies are described below to enhance the usefulness of the financial statements to the reader.

Description of Net Assets

SB Humane reports information regarding its financial position and activities in two classes of net assets - with donor restrictions and without donor restrictions - based on the existence or absence of donor-imposed restrictions.

Without Donor Restrictions

Net assets without donor restrictions represent net assets that are not subject to donor-imposed time or use restrictions. Net assets without donor restrictions include board designated funds.

With Donor Restrictions

Net assets with donor restrictions represent net assets that are subject to donor-imposed time or use restrictions. Net assets with donor restrictions generally include contributions and bequests receivable and planned gifts. Earnings on net assets with donor restrictions are reported as an increase in net assets with donor restrictions. Earnings on donor restricted endowment funds that have not yet been appropriated are also classified as net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as "Net assets released from restrictions." Net assets with donor restrictions include perpetual income trusts for which the related income is reported as contributions without donor restrictions when received on the Statement of Activities. The change in value of the underlying assets is recorded as an unrealized gain or loss in net assets with donor restrictions on the Statement of Activities. Net assets with donor restrictions also consist of those donor-restricted endowments held by SB Humane as defined under the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

Cash and Cash Equivalents

SB Humane classifies unrestricted short-term, highly liquid investments having original maturities of three months or less as cash equivalents.

Investments

Investments in marketable securities with readily determinable fair values and all investments in marketable debt securities are valued at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Donated securities are recorded at their estimated value at date of receipt.

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and Equipment

Property and equipment in excess of \$1,000 are capitalized at cost. SB Humane's investment in equipment and leasehold improvements is stated at cost, or fair market value if donated. Depreciation is calculated using the straight-line method over an estimated useful life of three to fifty years.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates used in the preparation of these financial statements include: allocation of certain expenses by function, fair market value of other assets, and depreciable lives of property and equipment.

Contributions and Bequests

Contributions received are recorded at their fair value on the date of donation. Contributions receivable are recognized as revenue when committed and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

SB Humane accrues bequests when all the events required for the transfer of the assets from the estate of the donor to SB Humane have occurred and/or the court has issued an order to transfer the assets.

Functional Expenses

SB Humane allocates its expenses on a functional basis among its various projects and support services. Expenses that can be identified with a specific project and support service are allocated directly according to their expenditure classification. Other expenses that are common to several functions are allocated by various statistical bases.

Income Taxes

SB Humane is a California nonprofit public benefit corporation, which is exempt from income taxes under Internal Revenue Code Section number 501(c)(3) and State of California Revenue and Taxation Code Section 23701(d). SB Humane is not currently involved in any activity that is subject to unrelated business income tax; therefore, no provision for income taxes is required. SB Humane qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Taxes (continued)

SB Humane evaluates uncertain tax positions, whereby the effect of the uncertainty would be recorded if the outcome was considered probable and reasonably estimable. As of December 31, 2021, SB Humane had no uncertain tax positions requiring accrual. SB Humane files tax returns in U.S. federal and California jurisdictions. SB Humane is no longer subject to U.S. federal and state tax examinations by tax authorities for the years ending before 2018 and 2017, respectively.

Subsequent Events

SB Humane has evaluated subsequent events through January 25, 2023, the date which the financial statements were available to be issued.

Note 3 - PLEDGES AND BEQUESTS RECEIVABLE

Pledges and bequests receivable are included in the financial statements as net assets with donor restrictions. SB Humane is also income beneficiary of a charitable lead annuity trust, and residual beneficiary of a charitable remainder trust, which are included in the amounts reported as pledges and bequests receivable. A discount factor of 2% is applied to amounts receivable in more than one year. These amounts are considered fully collectible and therefore no allowance for uncollectible receivables has been recorded. At December 31, 2021, contributions and bequests receivable are expected to be realized in the following periods:

In one year or less	\$ 4,209,770
In more than one year	<u>46,551</u>
Pledges and bequests receivable, net	<u>\$ 4,256,321</u>

Note 4 - PROPERTY AND EQUIPMENT

Property and equipment consists of the following as of December 31, 2021:

Land	\$ 117,917
Land improvements	306,501
Buildings and improvements	6,719,627
Furniture and office equipment	760,682
Shelter equipment	239,693
Vehicles	282,388
Construction in Progress	<u>237,093</u>
Total Property and Equipment	8,663,901
Less: Accumulated depreciation	<u>(3,509,695)</u>
Property and equipment, net	<u>\$ 5,154,206</u>

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 5 - INVESTMENTS

Investments are presented in the financial statements at fair market value. Fair value is defined as the amount that would be exchanged for an asset or to transfer a liability between market participants in an orderly transaction at the balance sheet date. Realized and unrealized gains and losses on investments are reflected in the Statement of Activities. At December 31, 2021, investments consisted of the following:

	<u>Cost Basis</u>	<u>Market Value</u>	<u>Unrealized Gains</u>
Money market funds	\$ 543,384	\$ 543,384	\$ -
Equities and index funds	13,250,195	17,649,442	4,399,247
Bonds and fixed income	24,183,108	24,421,696	238,588
SB Foundation Fund	<u>68,384</u>	<u>68,384</u>	<u>-</u>
Total	<u>\$ 38,045,071</u>	<u>\$ 42,682,906</u>	<u>\$ 4,637,835</u>

The following summarizes the net change in unrealized gain on investments:

	<u>Cost Basis</u>	<u>Market Value</u>	<u>Unrealized Gains</u>
Balance at end of the year	\$ 38,045,071	\$ 42,682,906	\$ 4,637,835
Balance at beginning of the year	\$ 37,195,680	\$ 40,493,862	<u>3,298,182</u>
Unrealized gain			<u>\$ 1,339,653</u>

The following summarizes the investment return included in the statement of activities for the year ended December 31, 2021:

Interest and dividend income	\$ 1,187,747
Realized gain on sale of securities	1,674,198
Unrealized gain on value of securities	1,339,653
Investment fees	<u>(101,780)</u>
Total Investment Return	<u>\$ 4,099,818</u>

Note 6 - INTEREST IN TRUSTS

Perpetual Income Trust Interest

SB Humane is named as an income beneficiary of a perpetual trust, the corpus of which is not controlled by SB Humane. Under these arrangements, SB Humane has the irrevocable right to receive income earned on the underlying assets held in perpetuity. Income received from the trust is for support of general operations. Since SB Humane is a beneficiary of this stream of income in perpetuity, SB Humane's share of the fair market value of the trusts' investments is recorded as an asset, with a fair market value of \$268,692 at December 31, 2021. Any change in subsequent fair market value of the SB Humane's share of the investments is recorded in the Statement of Activities as a change in value of perpetual interest in trust. For the year ended December 31, 2021, SB Humane received \$4,150 in distributions from the trust.

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 6 - INTEREST IN TRUSTS (continued)

Discretionary Income Trust Interest

SB Humane is named as an income beneficiary of a discretionary trust, the corpus of which is not controlled by SB Humane. Under these arrangements, SB Humane has the right to receive income earned on the underlying assets, subject to the discretion of the trustee. Income received from the trust is for support of general operations. Because the trustee retains discretion over distributions of income, the assets are not recorded on SB Humane's financial statements. For the year ended December 31, 2021, SB Humane received \$25,000 in distributions from the trust.

Community Foundation Endowment Trust Interest

SB Humane is the beneficiary of four endowments held by Santa Barbara Foundation. Because the Santa Barbara Foundation has been granted variance power, the endowment assets are not recorded on SB Humane's financial statements. The income from these endowments is used to support general operations. SB Humane is entitled to the income produced by the endowment in accordance with the Santa Barbara Foundation's spending policy, but has no control or access to the principal. For the year ended December 31, 2021, SB Humane received \$71,068 in distributions from these endowment trusts.

Note 7 - OTHER ASSETS

Other assets of SB Humane totaling \$282,494 for the year ended December 31, 2021, includes oil and gas rights and undeveloped land.

Oil and gas rights are a 50% undivided interest in 130 properties located in Oklahoma, Missouri and Louisiana with an estimated fair value of \$238,994 as of December 31, 2021.

Undeveloped land consists of a 1/8th interest in land in Fresno, California with an estimated fair value of \$3,500, and undeveloped land located in Hornbrook, California with an estimate fair value of \$40,000 as of December 31, 2021.

Note 8 - FAIR VALUE MEASUREMENT

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurement and Disclosures, provides the framework for measuring and disclosing the fair value of assets and liabilities. Accounting principles define fair value as the price that would be received by SB Humane to sell an asset or be paid by SB Humane to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. A fair value hierarchy has been established that prioritizes valuation inputs into three broad levels to ensure consistency and comparability. The valuation hierarchy gives the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable inputs (Level 3) described as follows:

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 8 - FAIR VALUE MEASUREMENT (continued)

The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices in active markets for identical assets or liabilities

Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; discounted cash flows; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities; including estimates by management and information valuation methods

The following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying Statement of Financial Position, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then Level 2 fair values are estimated by using pricing models quoted prices of securities with similar characteristics or discounted cash flows. The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Fair market valuation of Level 3 securities is based on estimates of management, information valuation methods used within a particular industry, or other market factors to determine if the carrying value of these investments should be adjusted. Because of the inherent uncertainty of valuations, however, the estimated values may differ from the values that would have been used had a ready market existed, and the differences could be material.

The following table presents assets and liabilities recognized in the accompanying Statement of Financial Position measured at fair value on a recurring basis and the level in which the fair value measurements fall at December 31, 2021:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments				
Money market funds	\$ 543,384	\$ -	\$ -	\$ 543,384
Equities and index funds	17,649,442	-	-	17,649,442
Bonds and fixed income	24,421,696	-	-	24,421,696
SB Foundation Fund	-	68,384	-	68,384
Total Investments	<u>42,614,522</u>	<u>68,384</u>	<u>-</u>	<u>42,682,906</u>
Perpetual interest trust	268,692	-	-	268,692
Oil and gas rights	-	-	238,994	238,994
Undeveloped land	-	-	43,500	43,500
Total assets measured at fair value	<u>\$ 42,883,214</u>	<u>\$ 68,384</u>	<u>\$ 282,494</u>	<u>\$ 43,234,092</u>

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 8 - FAIR VALUE MEASUREMENT (continued)

The following is a description of the general classification of investments pursuant to the valuation hierarchy:

Money market funds – include held for investment purposes includes money market funds and cash equivalent assets, and is valued at face value.

Equities and index funds – include a variety of publically traded stocks and exchange traded index funds from various industries. They are valued utilizing quoted market prices available in active markets for identical investments at the reporting date.

Bonds and fixed income –include fixed income mutual funds and corporate bonds to provide a hedge against deflation, provide a stable return, and to minimize the overall volatility. They are valued utilizing quoted market prices available in active markets for identical investments at the reporting date.

The following table provides a reconciliation of assets measured at fair value using significant unobservable inputs (Level 3) during 2021:

<u>Description</u>	<u>Beginning Balance</u>	<u>Net Gain (Loss)</u>	<u>Purchases</u>	<u>Settlements</u>	<u>Ending Balance</u>
Oil and gas rights	\$ 159,225	\$ 79,769	\$ -	\$ -	\$ 238,994
Undeveloped land	<u>43,500</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>43,500</u>
Total	<u>\$ 202,725</u>	<u>\$ 79,769</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 282,994</u>

Note 9 - CONCENTRATIONS AND RISKS

Concentrations of Pledges and Bequests Receivable

As of December 31, 2021, approximately 85% of the pledges and bequests receivable were due from five estates.

Credit Risk

SB Humane maintains cash balances at several banks insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At times, balances may exceed federally insured limits. At December 31, 2021, uninsured cash and cash equivalent balances totaled approximately \$265,000. SB Humane maintains a majority of cash balances in money market funds. Such balances may not be fully insured.

Market Risk

SB Humane holds its investments in a diversified portfolio. Nevertheless, these investments are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the consolidated financial statements.

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 10 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by the passage of time or by satisfying the restricted purposes specified by donors. For the year ended December 31, 2021, net assets released from restriction totaled \$1,961,498.

Note 11 - ENDOWMENT FUNDS

Interpretation of Relevant Law

The Board of Directors of SB Humane has interpreted the California-adopted Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring a long-term investment strategy designed to preserve the fair value of the original gift, as of the gift date. As a result of this interpretation, SB Humane has classified, at the explicit direction of the donor, as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the donor at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment funds are classified as net assets with donor restrictions until those amounts are appropriated for expenditure by SB Humane in a manner consistent with the standard for prudence prescribed by UPMIFA.

In accordance with California UPMIFA, SB Humane considers the following factors in making a determination to appropriate or invest donor restricted endowment funds:

- (1) The duration and preservation of the fund.
- (2) The purposes of SB Humane and the donor-restricted endowment fund.
- (3) General economic conditions.
- (4) The possible effect of inflation and deflation.
- (5) The expected total return from income and the appreciation of investments.
- (6) Other resources of SB Humane.
- (7) The investment policies of SB Humane.

Endowment Investment and Spending Policies

SB Humane has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the long-term purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that SB Humane must hold in perpetuity for donor-specified periods and purposes. The endowment assets are invested in a manner that is intended to produce results that provide a reasonable balance between the quest for growth and the need to protect principal. The investment policy calls for a diversified portfolio utilizing various asset classes with a goal of reducing portfolio volatility and risk.

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 11 - ENDOWMENT FUNDS (continued)

Endowment Investment and Spending Policies (continued)

SB Humane's endowment is invested in a diversified portfolio of equities, index funds, and fixed income. The portfolio employs both passive index funds and actively managed funds. The portfolio's objective is to achieve a total return equivalent to or greater than SB Humane's financial requirements over the long-term time horizon. Long-term investment strategies are used to manage risk with the goal to grow charitable dollars over time.

SB Humane uses a total investment return methodology for determining its spending policy each year. The portfolio's total returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Board of Directors calculates the amount of money annually distributed from SB Humane's various discretionary funds and other endowed funds for general operations. The percentage is based upon the decision of the Board and is reviewed annually in light of changing market assumptions, investment returns and the rate of inflation. For the year ended December 31, 2021, the overall spending policy was approximately 4% of the fair market value of investments, while the spending policy related specifically to permanently restricted endowments was 7%.

Endowment net assets with donor restrictions totaled \$23,757,105, consisting of total original gift endowment contributions of \$12,572,000 and accumulated earnings of \$11,185,105 as of December 31, 2021.

Note 12 - EMPLOYEE BENEFIT PLANS

Pension Plan

SB Humane maintains a defined contribution 401(k) plan for full-time employees. Upon employment, employees are eligible for participation in the pension plan. No elective employee deferrals are allowed under the Plan. Employees are eligible for employer contributions if they are 21 years of age or greater, have completed one year of employment, and 1,000 hours of work. For eligible employees, SB Humane makes an annual contribution of 5% of the employees' gross wages. Participants are fully vested after six years. Net contributions to the plan by SB Humane totaled \$64,853 for the year ended December 31, 2021.

Tax Deferred Annuity

SB Humane has available to its employees a tax deferred investment plan. All full-time employees are eligible to participate. SB Humane does not contribute to this plan.

Deferred Compensation

SB Humane has in place a deferred compensation plan whereby employees can elect to receive salary upon separation from service. At December 31, 2021, there were no active participants in this plan.

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 13 - LIQUIDITY

Financial assets available to meet cash needs for general expenditure for the following year are comprised of current assets and investments, adjusted for amounts unavailable due to illiquidity, endowments and other funds spending policy appropriations beyond one year, and current liabilities payable to vendors, financial institutions, and nonprofit organizations.

Financial assets available to meet cash needs for general expenditures within one year as of December 31, 2021:

Current assets	
Cash and cash equivalents available within one year	\$ 1,059,350
Pledges receivable, current portion	4,209,770
Accounts receivable	<u>24,472</u>
Total current assets	<u>5,293,592</u>
Investments	42,682,906
Less, investments unavailable for general expenditures within one year:	<u>(32,877,065)</u>
Total Investments	<u>9,805,841</u>
Current Liabilities	<u>(326,921)</u>
Financial assets available to meet cash needs for general expenditures within one year as of December 31, 2021	<u>\$14,772,512</u>

Note 14 – NET ASSETS

Net Assets Without Donor Restrictions

As of December 31, 2021, net assets without donor restrictions consist of the following:

Operating net assets	\$ 9,728,332
Board designated	10,000,000
Property and equipment, net	5,154,206
Other assets	<u>282,494</u>
Total Net Assets Without Donor Restrictions	<u>\$ 25,165,032</u>

Net Assets With Donor Restrictions

As of December 31, 2021, net assets with donor restrictions consist of the following:

Pledges, bequests, and interest receivable	\$ 4,278,255
Donor-restricted endowments	12,572,000
Unappropriated earnings on endowments	11,185,105
Perpetual interest trust	<u>268,692</u>
Total Net Assets With Donor Restrictions	<u>\$ 28,304,052</u>

SANTA BARBARA HUMANE
NOTES TO FINANCIAL STATEMENTS

Note 15 - RECLASSIFICATIONS

Certain amounts from the December 31, 2020 financial statements have been reclassified to conform with the current year's presentation.

Note 16 - RELATED PARTY

The Treasurer of SB Humane is part owner of an accounting firm which provides bookkeeping services to SB Humane. SB Humane paid \$40,525 for bookkeeping services during 2021.

Note 17 - UNCERTAINTY

On March 11, 2020, the World Health Organization declared the novel strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. As of January 25, 2023, SB Humane's office remains open, subject to regulated and reduced hours.

SB Humane cannot reasonably estimate the length or severity of this pandemic, or the extent to which the disruption may materially impact SB Humane's financial position, changes in net assets and cash flows in 2023 and the future.